

# Replacing Legacy TG Printers

07/09/2017



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WHEN RELIABILITY COUNTS

 **TallyGenicom**  
BY PRINTRONIX

# Agenda

- Replacing Genicom 48XX & 5XXX printers
- Replacing Tally 6050, 61XX, 62XX, 63XX
- Benefits of upgrading 62XX / 63XX with TG 6800s

- **Critical EOS Update: 31/3/2016**  
**EOL Announcement: 24/7/2017**
  - Genicom models 4810, 4812 & 4840
    - Predecessor to the 5050, 5100 & 5180
    - 4810 & 4812: 400lpm; Introduced in '94/'95
    - 4840: 800lpm; Introduced in '94/'95
    - Open Ped, Enclosed Pedestal & Cabinet configurations
  - Genicom models 5050, 5100 & 5180
    - 500, 1000, 1800lpm respectively
    - Introduced pre 2000
    - 5050 & 5100 available as Enclosed Pedestal or Cabinet
    - 5180 as Cabinet or Quietized Cabinet

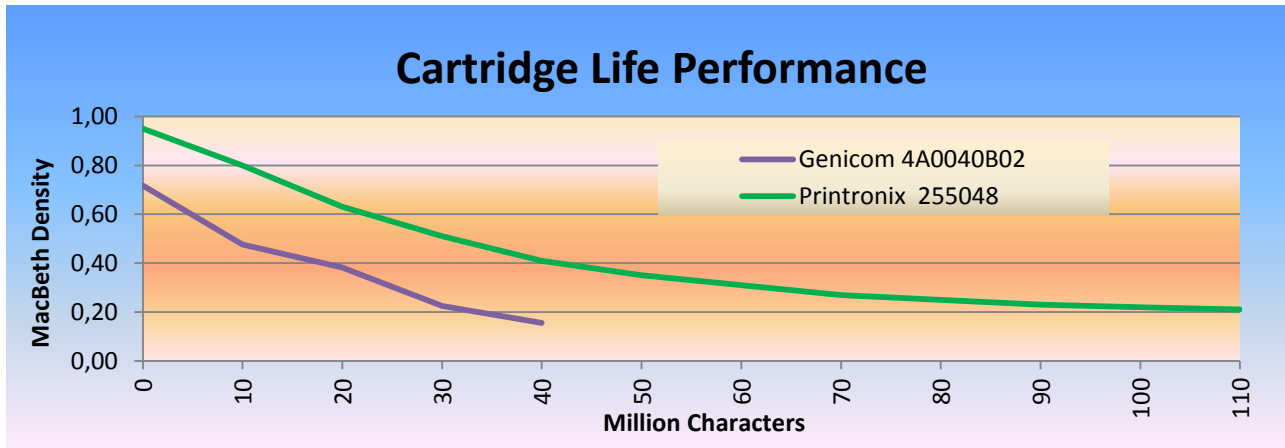


5050/5100

5180

# Ribbon Comparison

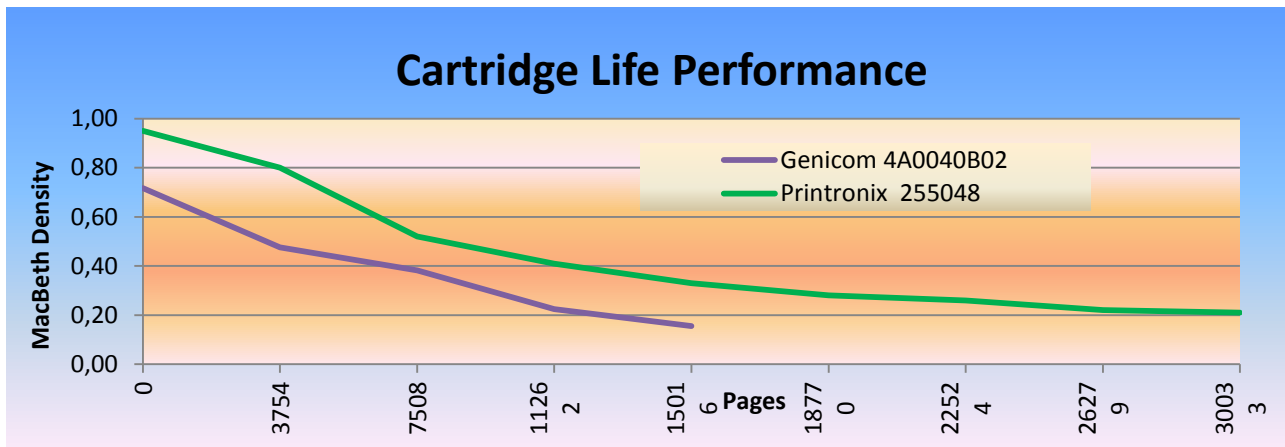
## PTX/TG Extended Life Cartridge Ribbon vs Genicom 48X0/5XXX 45M Cartridge Ribbon - 4A0040B02



### 4A0040B02

Yield: ~12,200 pages

Cost: \$60



### PTX/TG Ext Life Cartridge

Yield: 30,000 pages

Cost: \$68.75

**115% better**

**Price/Performance**

# Tally 6050, 61XX, 62XX & 63XX

- **EOS: 23/12/2015 | Critical EOS Update: 31/3/2016**  
**EOL: 24/7/2017**



- Tally models 6050, 6100 & 6180
  - 500, 1000, 1800 lpm respectively
  - Introduced around 94'/95'
  - 6050 & 6100 in TableTop, Open Pedestal & Enclosed Pedestal
  - 6180 Cabinet only

- Tally models 6212, 6215 & 6218
  - 1200, 1500 & 1800lpm respectively
  - Introduced around 2002
  - Models are Cabinet only

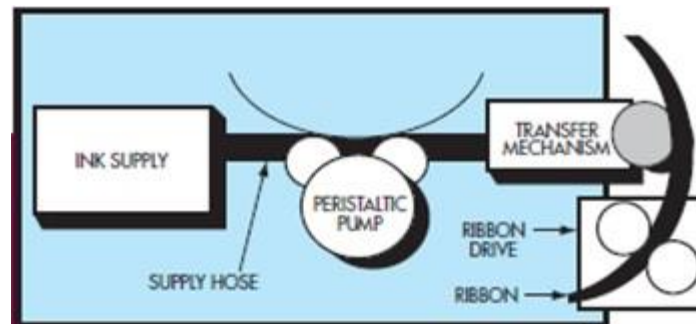


- Tally models 6306 & 6312
  - 600 & 1200lpm respectively
  - Introduced around 2005
  - Available in TableTop, Open Pedestal & Enclosed Pedestal



- Better price/performance

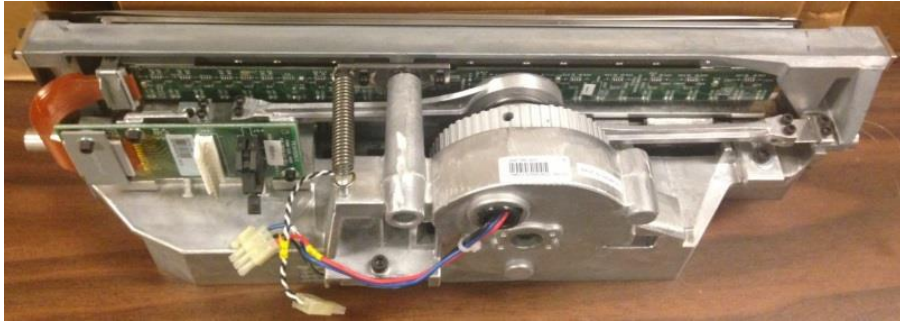
- Our Standard Cartridge Ribbon yields **136% better** price/performance than the 36M Char Ribbons for the 62XX & 63XX
- Our Extended Life Ribbon yields **over 200% better** price/performance than the 54M Char Ribbons for the 62XX and 63XX
- Our Extended Life Ribbon yields **over 50% better** price/performance than the 225M Char re-inking ribbons for the 62XX and 63XX



The re-inking ribbon can be problematic due to the complex re-inker design

# TG6800 Benefits over Tally 62XX/63XX

- Design of shuttle mechanism in TG6800 is superior
  - TG6800 shuttles are Direct-Drive to deliver maximum longevity & reliability; T62XX/T63XX shuttles are gear driven, thus making them more susceptible to wear & failures



TG6800 Shuttle



TG62XX Shuttle

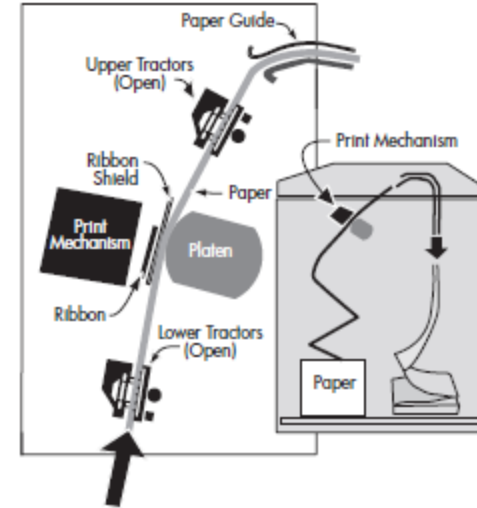
- Intelligent Ribbon System – For ensuring acceptable print quality and optimizing ribbon life
- PrintNet Enterprise – For managing networked devices

# TG6800 Benefits over Tally 62XX/63XX

- Superior Usability

- Ease of forms loading

- P8 uses a reliable and simple 2-tractor system, whereas the T6200 series use a more complex 4-tractor system that complicates forms loading, and is prone to causing forms feeding issues when one of the 4 tractors is slightly out of alignment.



Four-tractor system

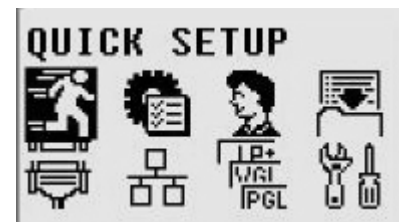
- High function operator panel with large backlit multi-lingual display and intuitive navigation

- Quick Setup Menu for ease of configuration

- Blue touch point controls within the printer for ease of operation



TG6800 Op Panel





# Replacement Options

- Open Pedestal – Industrial environment
- Cabinet – No space constraints, minimal noise emissions, high speed and print volume

